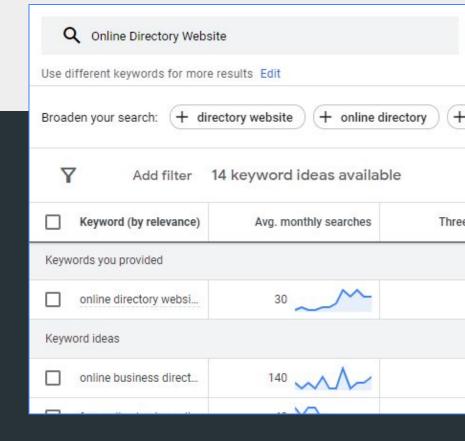


# Webinar

AUGUST 2023

Keyword Research For Online Directories



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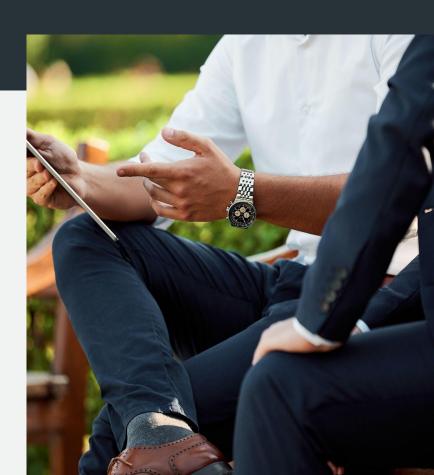
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#### **Next Events**

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- Sep 13th Al Prompts For Content and Strategies
- Sep 27th Adsense Alternatives to Monetize Your Site
- Oct 11th Custom Pages For Location + Category

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# Background on the eDirectory platform

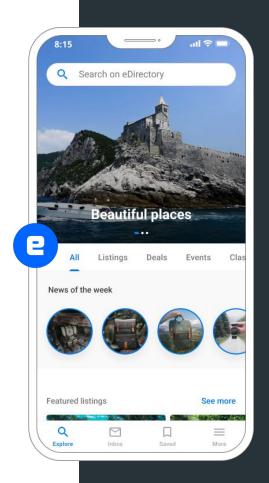
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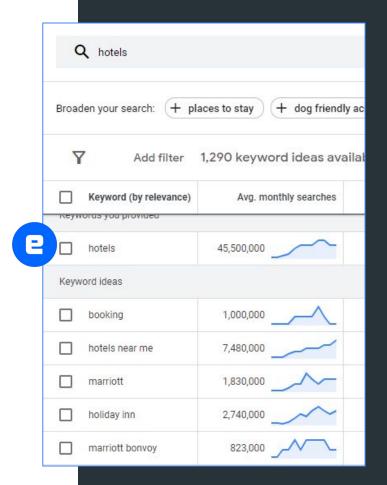


# Keyword Research for Online Directories

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### What is a Keyword?

Keywords are the words and phrases that people enter into search engines, also called "search queries" or "search terms".



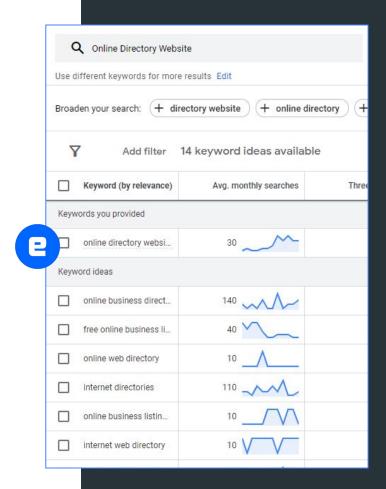
### **Types of Keyword**

Keywords can be broad and far-reaching (usually called "head keywords"), or they can be a more specific combination of several terms — these are often called "long-tail keywords".



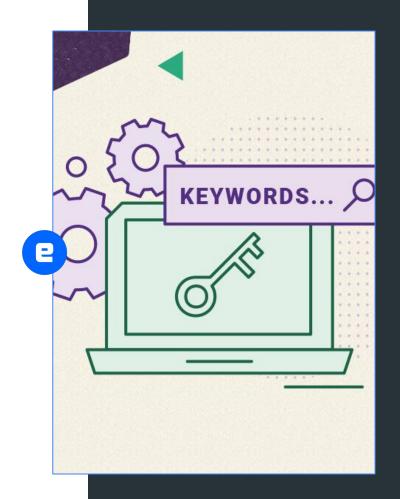
### Keywords on your pages

It's no good just throwing keywords on your pages.



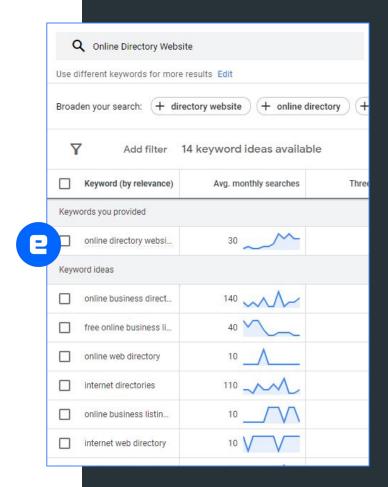
#### **Keyword Research**

It's the process of finding all possible search queries that may be relevant to your business.



# Keyword Research for Online Directories

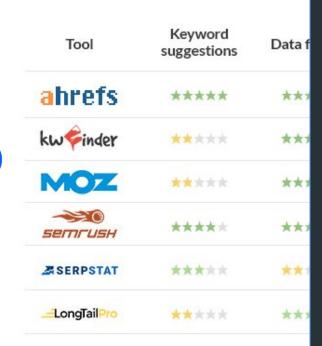
Online Directories, while niche websites, are great for long-tail keywords applied to its categories and subcategories.



#### Running a Keyword Research

To run a keyword research you need a spreadsheet and access to SEO tools such as SEMrush, MOZ, Ubersuggest, Ahref, or similar.

#### Best keyv

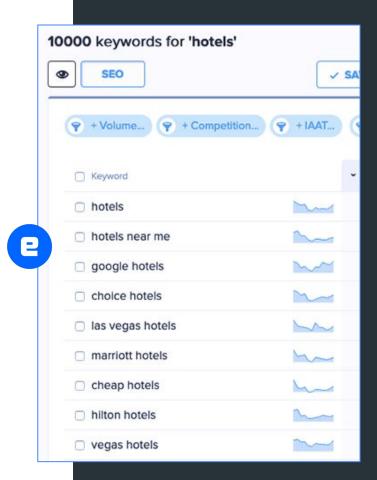




## Keyword Research Step 1

Pick a category and create an initial keyword list:

- Google Autocomplete
- Suggested Searches
- KW Multiplication

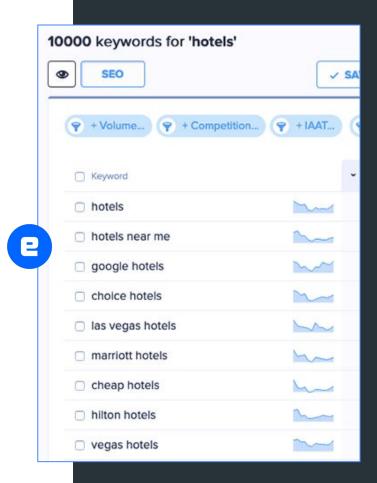


#### Keyword Research Step 2

Use SEO tools to discover the stats of your keywords.

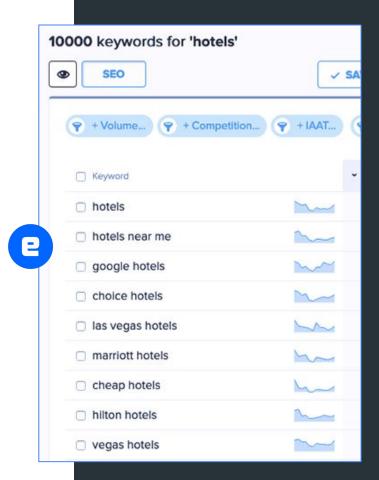
- Search Volume
- Ranking Difficulty
- Main Competitors

SEMRush/Ubersuggest/KW Planner/etc

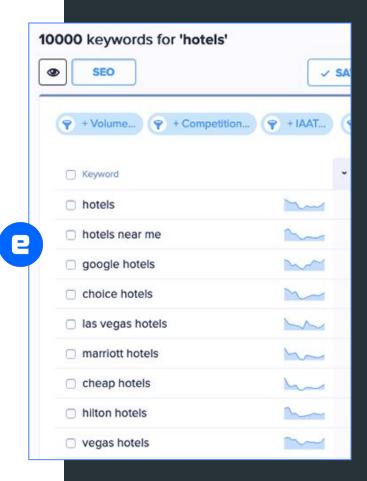


## Keyword Research Step 3

Prioritize your keywords list asking yourself a few questions:



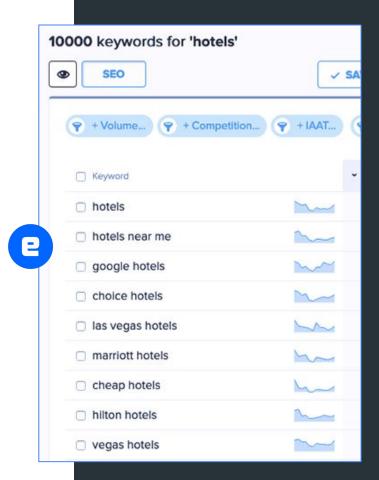
- Which keywords will actually bring you traffic?
- Are these keywords actually valued by your audience?
- What words best describe what you offer your audience?
- What keyword/query is your site the PERFECT solution/answer for?
- Is this relevant long term? Are people actually looking for this? Are you offering this content?



## Keyword Research Step 4

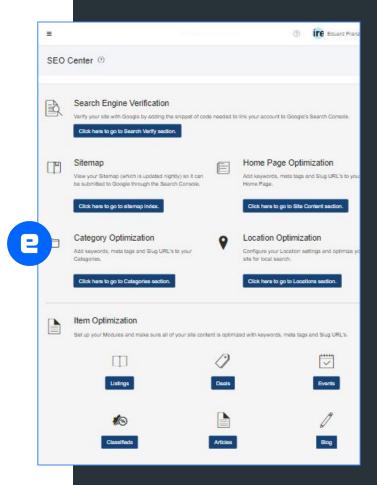
Trim down the list to up to 5 keywords to each category or subcategory.

... and you're done!



#### **eDirectory SEO Center**

At the bottom of each Item page, a listing, a category, or a location, for example, you'll find the SEO center.



#### Final thought

Keyword optimization is not going to immediately shoot you to the top of the results, but it is essential for your ongoing SEO efforts.

