eDirectory



WELCOME TO OUR

LIVE WEBINAR

AI-POWERED DIRECTORIES: HOW TO SAVE TIME, BOOST ENGAGEMENT, AND BUILD A THRIVING BUSINESS

eDirectory

OUR SPEAKERS



JAMES CHUBB
CEO & Founder



GABRIEL MILITÃO

Marketing Specialist



LARISSA DEVIGILLI

Marketing Manager

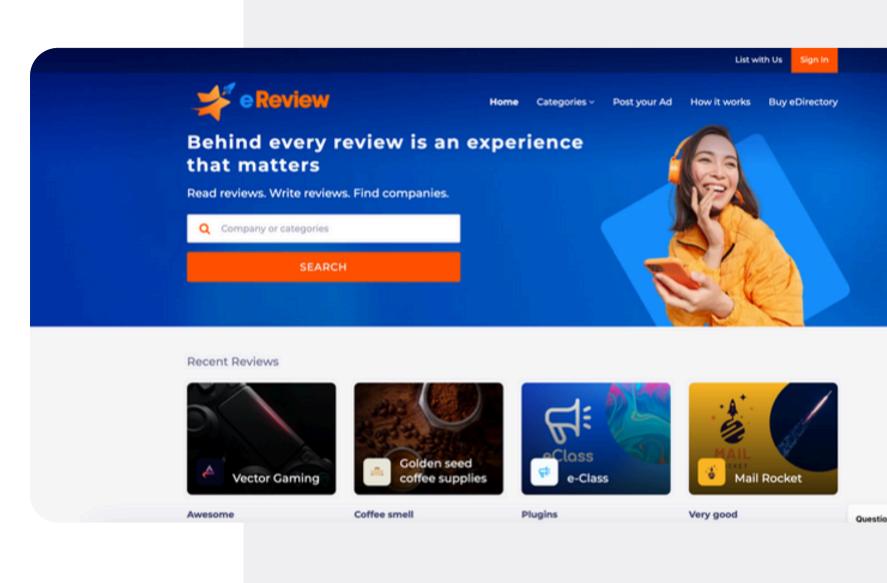
BACKGROUND ON EDIRECTORY:



- System to build Directory style websites
- Used for Lead-gen sites, Vendor Directories, Local Guides, Membership sites and more
- Highly customizable
- Create Native iPhone, Android apps
- SEO Optimized and Source code available

Visit **eDirectory.com** to Schedule a Private Demo!







FEEDBACK TOOL

Got any feedback? Submit your feature ideas, vote on suggestions from the community, and help improve our product. Top ideas will be featured on the "Ideas in Action" board, where you can track their progress.

ideas.edirectory.com







* Feature suggestions



* Ideas in action



Changelog



Support center

Have something to say?

Have a great idea to make our product even better? This is the place to share it! Submit your feature suggestions and vote on ideas from other community members. The most popular and impactful ideas may be approved and move to our "Ideas in Action" board, where you can track their progress.

TODAY'S TOPICS

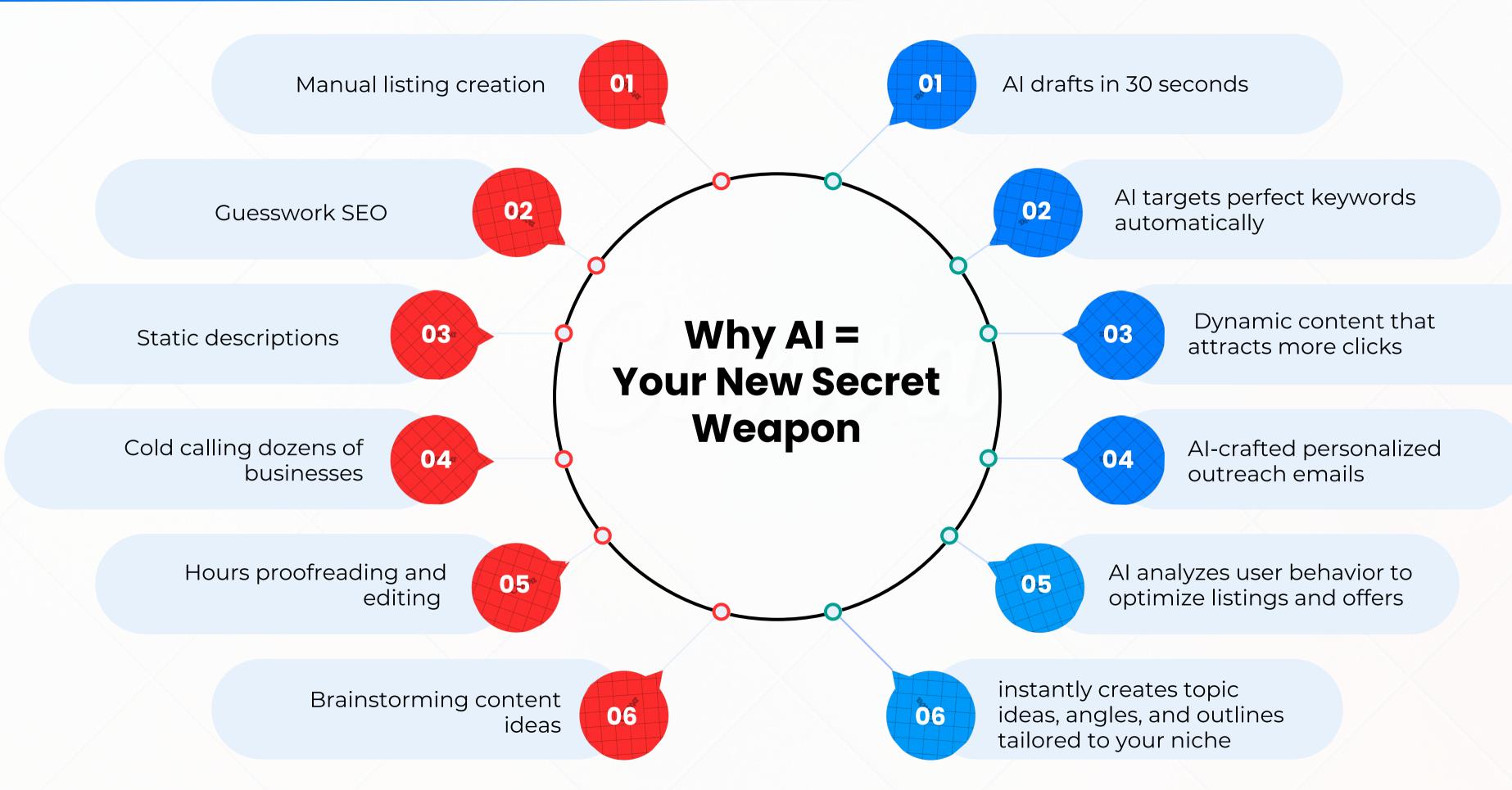


DISCUSSION OUTLINE

- Al content creation & SEO optimization (eDirectory demonstration using Chatgpt integration)
- Choosing the right AI models & tools
- Strategies for scaling your directory with AI (including lessons learned from AI automation attempts)
- > Time-saving prompts & workflows



Before After



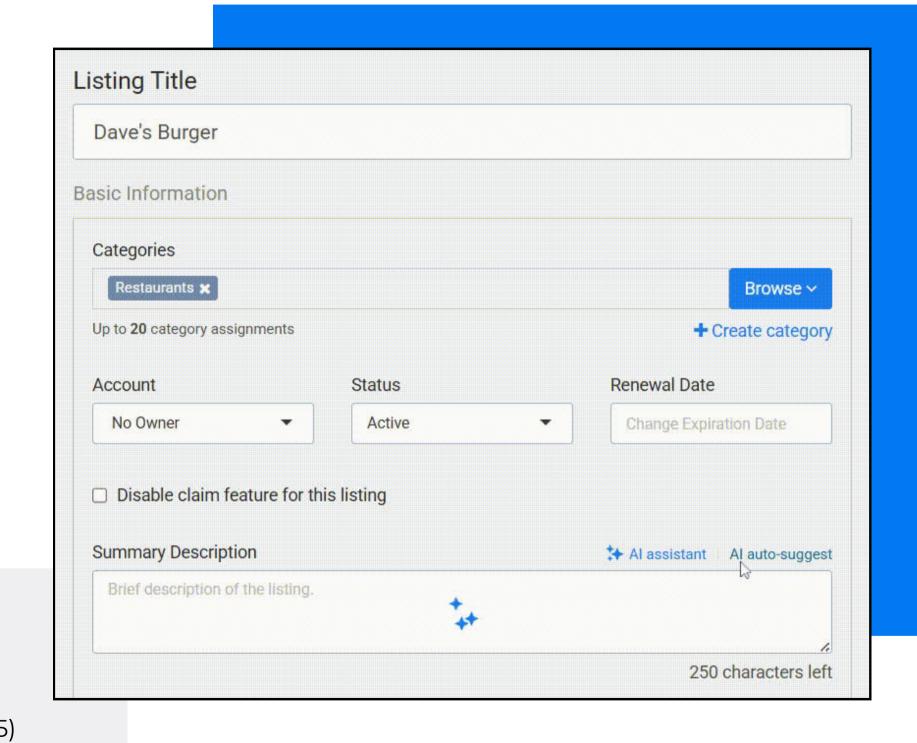
Al's Role in Modern Directories

WHY IS ALA GAME-CHANGER FOR DIRECTORIES?

- Content creation: Listings, blogs, SEO
- Database growth: With caveats
- User engagement: better descriptions = more clicks

Directories using Al content reduce listing creation costs by 72% and publish 5x faster (Ahrefs 2024 Benchmark)

Listings with Al-optimized descriptions see **37% higher** click-through rates (eDirectory client data, 2024-2025)





Is Al optimzed for data scraping?

AI FOR CONTENT CREATION

One of the biggest questions we get: 'Can Al automatically build my directory's database?' The short answer: **Not yet**. Here's why:

> THE CHALLENGE WITH AI-GENERATED LISTS

Accuracy Issues:

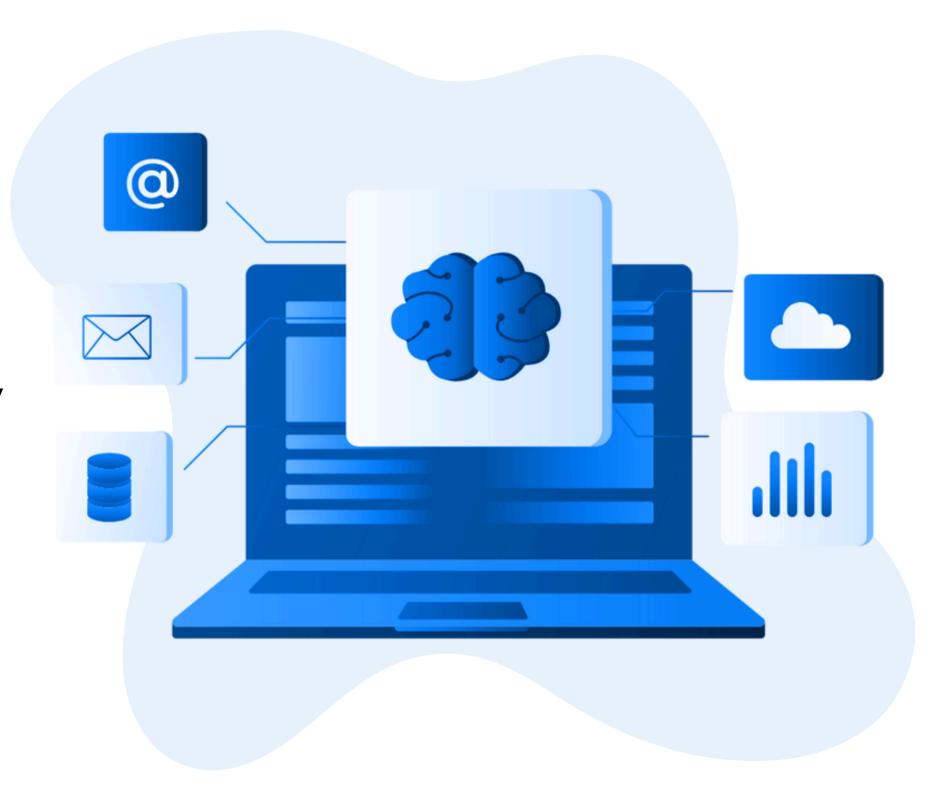
- Al hallucinates fake businesses/contacts;
- No Replacement for Human Verification (e.g., scraping vs. Al-generated leads).

Hallucination Filters:

- "Only include businesses with verified addresses from these sources: Chamber of Commerce, Google Maps."
- "Extract ONLY: Business name, verified address, category. Add NO embellishments."







What is AI really good for?

AI FOR CONTENT CREATION

Content Creation:

Need to generate listings, blog posts, or emails? Al speeds it up — with quality.

Smarter Outreach:

• Use AI to draft personalized messages based on real details from your leads — like business type, location, or recent activity. Some teams are seeing 3x faster engagement.

Trend Spotting

• Combine AI with tools like Google Trends to uncover seasonal demand. LocalEats used this to grow relevant listings by 28%.

Clean, Organized Data

 Al helps clean and classify scraped data— cutting research time in half.

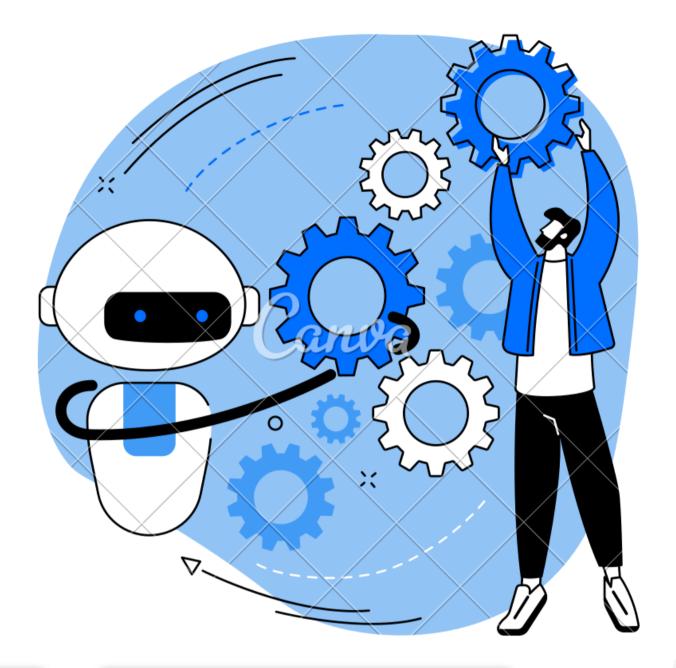
SEO Optimization

 Al can help you create content that ranks by suggesting the right keywords, optimizing structure, and even generating meta tags — saving hours of manual research.



Always add human hooks

Al drafts + your local slang ("Best kolaches since '92!") = 40% more replies





Verify with RAG

Use tools like Perplexity.ai to fact-check AI outputs against live sources



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Al Models & Tools

WHAT ACTUALLY WORKS

Al isn't just ChatGPT. There are different models for different tasks — some excel at content, others at data. Here's a breakdown:

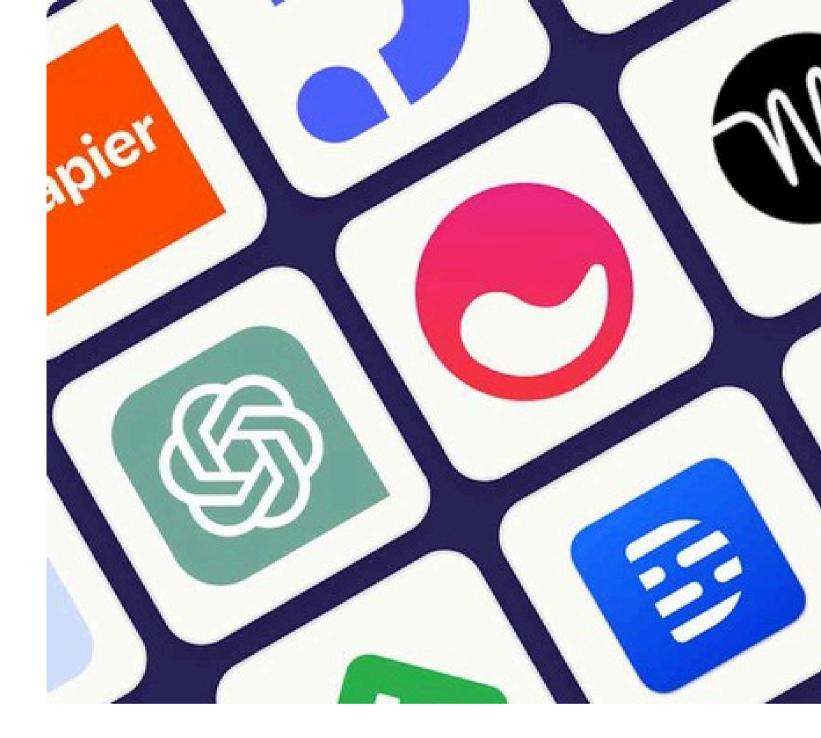
Content Generation Models:

- ChatGPT: Best for human-like text (listings, blogs, SEO meta descriptions).
- Claude 2: Stronger at long-form, structured content (e.g., detailed guides).
- Google Gemini: Great for research-backed content (trends, local business insights).

Al Tools for Directories:

- SurferSEO/Frase.io: Optimize content for search engines.
- Canva Magic Write: Quick social media ads/posts, general branding.
- **11Labs**: Very realistic voice creator







Pro Tip: Always test tools with your niche. AI for restaurant directories ≠ AI for B2B services.



Go Beyond Basic Prompts

PROMPT ENGINEERING



FOR PROSPECTING

"Act as the owner of [Directory Name].

Write a 4-sentence COLD EMAIL to [Business Type] in [City].

Value Prop: [e.g., "Get 50+ qualified leads/month from our 10K active users"].

Social Proof: [e.g., "Featured in [Publication]"].

CTA: [e.g., "Claim your free basic listing"].

Tone: [Professional/Friendly]."



BLOG POST GENERATOR

"Analyze this competitor article: [URL].

Create an outline for a BETTER 1,200-word guide on [Topic].

Add: 1) Updated 2025 data/stats

2) [Your City/Niche] case studies

3) Interactive elements (checklists/quiz)

4) 3 'Pro Tip' callouts."

Result: "eDirectory clients using this prompt see 28% higher reply rates vs. generic templates."



Freebie:

100 Best Al Prompts for Online Directory SEO & Marketing





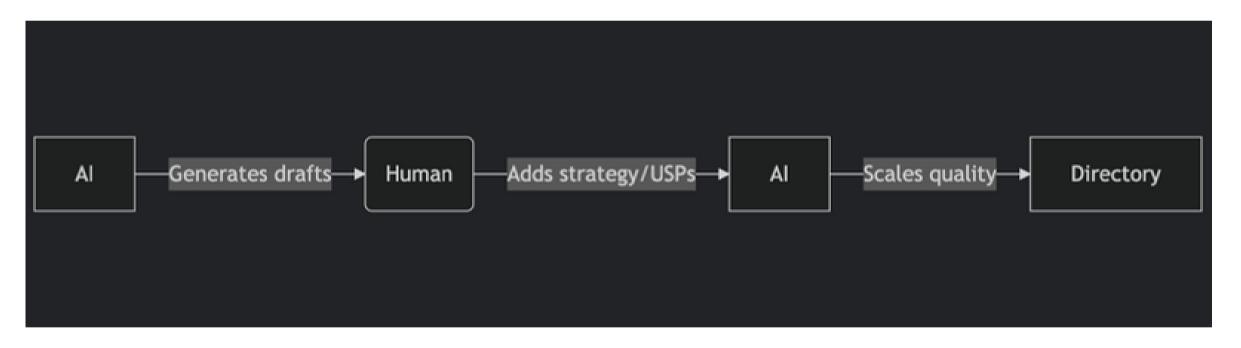
4 Laws of Al Directory Dominance

The 30% Rule: Always edit AI output (add voice/USP/local hooks)

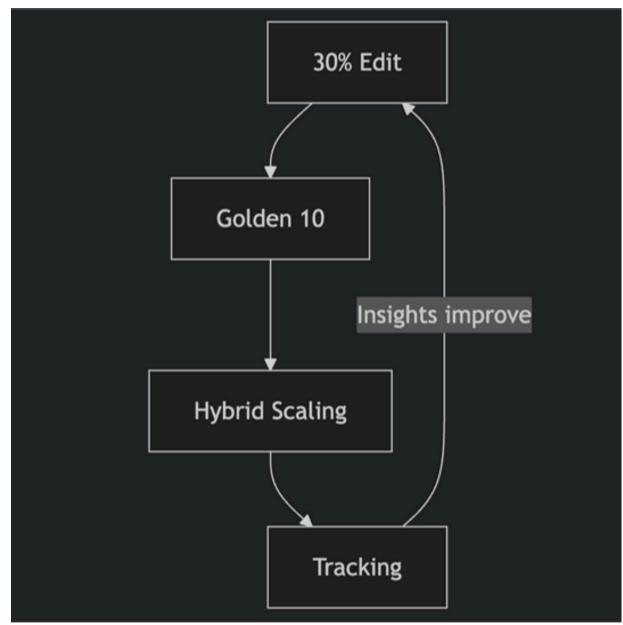
Track or Perish: Tag AI content in GA4 → see what converts

Golden 10: Manually perfect 10 listings → clone their style with AI

Hybrid : AI drafts → human strategy → AI scales



eDirectory clients using Rule #3 see 65% faster SEO traction





4 Laws of AI Directory Dominance

01 The 30% Rule

Always edit Al output (add voice/USP/local hooks)

02 Track or Perish

Tag AI content in GA4 → see what converts

03 Golden 10

Manually perfect 10 listings → clone their style with AI

04 Hybrid

Al drafts → human strategy → Al scales

Generate drafts

Adds strategy/USPs

Scales quality



eDirectory clients
using Rule #3 see 65%
faster SEO traction



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LIVE DEMO:

RECAP- PRO TIPS FOR AI EFFICIENCY



To maximize AI, follow these rules:

- **Quality Over Quantity:**
 - A few great listings > 100 spammy ones
- **Hybrid Approach**: Al drafts + human polish = best results
- Track Performance: Use Google Analytics to see which Al-generated content ranks best.

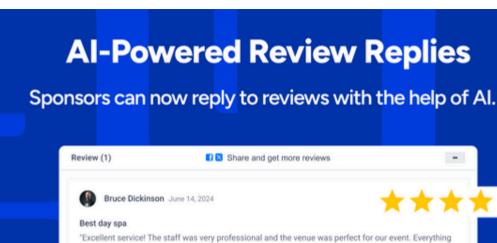






New version preview





went smoothly and our guests were very impressed."

AI SEO Assistant

your listing content to rank be engines.



All Listings Deals Events

Q Search on eDirectory

Pick your location

Available at Apple Store

Available at Play Store

Albany
Albertson

Alexandria Bay

Market Selection Plugin

Now also available for the mobile app.

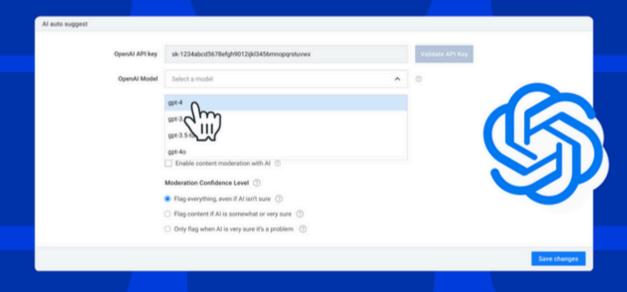
Altamont

Amagansett

Pick your market

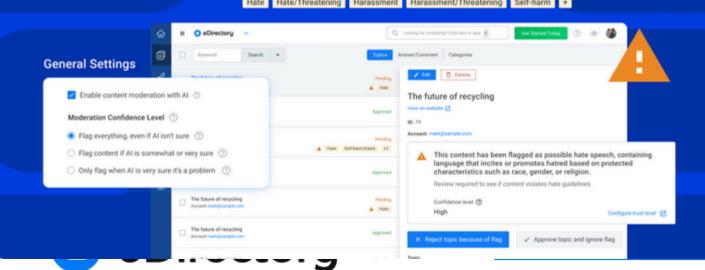
More control

Choose the OpenAl model used in Al features, now defaulting to GPT-4.



Automated Content Moderation

Enable AI moderation to automatically review user-generated content like leads, reviews, and contact messages before they go live.



QUESTIONS?



CONTACT US

If you are interested with our service you call us below.



eDirectory.com

Email:

sales@edirectory.com support@edirectory.com

Phone: +1 800 630 4694

Whastapp: +1 (571) 235-9293







THANK YOU



Have suggestions for future presentations? **Leave a comment!**



